



About Us

The Company

Solus Trust Company Limited is a privately owned, non-deposit taking, independent trust company with no affiliation to big banks or investment firms, dedicated to offering personalized fiduciary services in British Columbia. Our independent, unbiased approach eliminates any inherent conflicts of interest which other trust companies may have when offering their own services in combination with the financial services of their affiliates. Solus Trust provides solely trust and estate services.

Founded in 2005, Solus Trust Company has grown to become one of the British Columbia's largest trust companies. Independence, decades of in-depth technical experience, local presence and personalized services make Solus Trust unique among corporate trustees.

Independence

Most trust companies are now owned by other financial institutions like banks. Those financial institutions often offer a variety of other services such as investment management and financial planning either directly or through other wholly owned companies. The result of this cross ownership is the tendency to encourage the trust or estate client to utilize the financial services offered by the corporate group. A more unbiased approach would be to allow the client to select from all, not just a limited few, service providers.

Solus Trust has no affiliation to big banks or investment firms reducing conflicts of interest traditional trust companies have when offering their own investment products. Solus Trust's unbiased approach allows the client to recommend the type of service and provider.

Therefore, the relationships remain intact without risk.

Government Oversight

Solus Trust Company is incorporated under the Financial Institutions Act (BC) and is regulated by the British Columbia Financial Services Authority (BCFSA), an independent agency of the Province of British Columbia.

Professional Services

Generally speaking, only trust companies or individuals can act as an executor or trustee. While a family member or trusted friend can usually fulfill the role, sometimes it is preferable to have a trust company act (e.g. when the family member or close friend lives elsewhere with many other demands on their time and/or the estate or trust is expected to be complicated and could require administration for many years).

Solus Trust has a dedicated team of experienced practitioners able to handle these situations - from the simple to the most challenging administrations. Our flexible business practices and situation-specific approach allows us to adapt with each administration to the specific needs of our client and their families. Our power of attorney clients receive the services of a dedicated account manager who is able to provide ongoing personalized financial services when they need it the most, well beyond what can be expected from larger financial institutions. We are able to do this because of our focus solely on providing these services and the efficiencies associated with specializing in this area.

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About Us (Cont.)

Personalized Service

Solus means only in Latin and we chose that name because it reflects the fact that we provide only personal trust and estate services. Unlike larger organizations or multi-service banks, our staff do not cross-sell other products or services. Our Trust Officers and Trust Administrators are focused solely on the delivery of quality service.

We do not take deposits, lend money or manage investments. We do not provide legal, accounting, tax or financial planning advice. We specialize in the provision of trust and estate related services to individuals and work with specialists in those other fields to create customized estate planning solutions for our clients. Those other specialists can be the clients' trusted advisors or, if no such relationship currently exists between the client and an advisor, then we can make an introduction to a number of experts in the field. In all cases, we focus on providing professional trust and estate services in conjunction with experts in other fields, ensuring that the client receives the highest level of unbiased and personalized advice possible.

Many Decades of Experience

Solus Trust has 16 staff with over 225 years of experience practicing specifically in the field of trusts and estates. Members of the Solus Trust are regularly called upon as expert witnesses, have designed, advised and administered hundreds of substitute decision-maker arrangements, estate plans, agency arrangements and trust structures. In addition to domestic experiences in

nearly all the Canadian provinces, Solus Trust staff have worked with complex and multi-jurisdictional structures in the United States, Asia, the Caribbean and Europe.

Services Provided

We offer the full range of personal trust and estate related services. Those services include:

- acting as executor or co-executor of an estate where the client had a will;
- acting as administrator or co-administrator of an estate where the client had no will;
- acting as trustee or co-trustee of a trust created either during a client's lifetime or under their will;
- acting under a power of attorney, including an enduring power of attorney;
- acting as a committee of estate for someone who has become mentally incompetent and did not have a power of attorney in place; or
- acting as agent for someone else who is appointed in any of the above capacities but needs some administrative assistance.